

International Commercial Terms 2010 Chart

EXPORTER	F & C Training Providers since 1997	*Risk to Seller	*Costs - Seller	*Risk to Buyer	*Costs - Buyer	www.sdstraining.co.za	IMPORTER		
Sellers premises or named place	Inland Transport	Customs - Goods cleared for Export	Main Carrier	Main Carrier	Named port/place of dest.	Terminal	Customs - Goods cleared for Import	Inland Transport	Buyer
EXW (all modes of transport)									
FCA (all modes of transport)									
FAS (ocean/inland waterways only)									
FOB (ocean/inland waterways only)									
CFR (ocean/inland waterways only)									
CIF (ocean/inland waterways only)									
CIP (all modes of transport)									
CPT (all modes of transport)									
DAP (all modes of transport)									
DAT (all modes of transport)									
DDP (all modes of transport)									

Please note: "Incoterms" is a trademark of the International Chamber of Commerce.